



# Trade Facts

Office of the United States Trade Representative  
April 23, 2004

[www.ustr.gov](http://www.ustr.gov)

## **Producing Real Results:** **Reactions to the U.S.-China Joint Commission on Commerce and Trade**

### **U.S.-China Business Council**

"Advance speculation suggested that the JCCT meetings would turn out to be a sort of international mud wrestling bout, with much grunting and strutting and little result. In reality, the JCCT meetings reaffirm an important truth: the US and China both understand the need to face contentious trade issues squarely and professionally, without resort to crowd-pleasing theatrics. Laborious staff work and personal involvement of top power-holders in both governments have taken the heat out of some very hot issues."

### **National Association of Manufacturers**

"Intensive negotiations by the USTR and Commerce officials have yielded promising results on several key trade concerns at the U.S.-China Joint Commission on Commerce and Trade Meeting today... We are particularly pleased with the action plan China put forward to address counterfeiting and piracy of intellectual property rights, which affect not only the software and media industries but a wide range of manufacturers, such as producers of auto parts, personal care products, pharmaceuticals and machinery. The commitment to criminalize the storage, distribution and export of counterfeit products is an important step forward as is China's pledge to lower the dollar threshold of counterfeit products subject to penalties."

### **Semiconductor Industry Association (SIA)**

"This is a very important development that will help grow world markets. China's decision to work through the established processes for development of international standards will benefit both Chinese and international suppliers of Information Technology products. The major beneficiaries will be the people of China, who will be assured of having access to the latest technology at competitive costs."

### **The International Intellectual Property Association (IIPA)**

"IIPA is gratified that the Administration has vigorously pursued improved protection against piracy in China, which causes massive losses to the U.S. copyright industries each year, and commends the Chinese government for its commitment to provide resources and tools to substantially reduce piracy."

### **Chairman Bill Thomas, Committee on Ways and Means**

"The Administration's accomplishments demonstrate that intense consultation can yield meaningful results. Automatically relying on litigation in every case doesn't necessarily produce better outcomes and can even cause delays and harm unaffected parties..."

### **The Recording Industry Association of American (RIAA)**

"China has committed to tangible, specific steps to address the rampant piracy of copyrighted works. If fully implemented, this will be a landmark announcement and a real victory for composers, record companies, artists and other copyright owners in China. The U.S. Trade Representative and Commerce Department deserve enormous credit."

***Trade with China  
Producing Real Results***

***The Information Technology Industry Council (ITI)***

“This is a very positive outcome for our trade relationship with China. The decision by the Chinese to continue to develop the WAPI standard through the international standards process will benefit the Chinese and global industry, and consumers everywhere...with China being the fastest growing technology market, the commitment of the Chinese government to work this issues in the international standards community is an important one.”

***The Motion Picture Association of America (MPAA)***

“Today’s action plan announced by Commerce Secretary Evans, U.S. Trade Representative Zoellick and Chinese Vice Premier Wu contains important elements that could lead to improved copyright protection in China. We commend the Chinese Government for committing the necessary resources to substantially reduce piracy...we are deeply grateful for the leadership of Secretary Evans, Ambassador Zoellick, and their teams of skilled negotiators.”

***Intel***

“Today’s decision by the government of the People’s Republic of China to work through the international standards process to evolve the WAPI standard demonstrates its commitment to leadership in the IT industry. Intel commends the governments of the PRC and the United States for their patience, persistence and flexibility in working through this very important and complex issue.”

***For more information on the outcomes of the JCCT meeting, visit the USTR website at [www.ustr.gov](http://www.ustr.gov)***