

**APPENDIX**  
**US Data for Given Trade Partners in Rank Order of US Exports**  
(Values in Millions of Dollars)

Country	Trade Balance		Change 1995-96	Exports* 1996	Change 95/96		Rank	Imports** 1996	Change 95/96		FDI*** 1995	% Change		FDI Area
	1995	1996			Value	Percent			Value	Percent		1994-95		
World	(183,881)	(194,180)	(10,299)	714,672	45,333	6.77		908,848	55,625	6.52	711,621	14.58	Manuf., Finan., Wholesale	
Canada	(18,157)	(23,922)	(5,765)	132,584	5,622	4.43	1	156,506	11,387	7.85	81,387	8.53	Manuf., Finan., Petrol.	
Japan	(59,280)	(47,683)	11,597	67,536	3,238	5.04	2	115,218	(8,359)	-6.76	39,198	6.87	Manuf., Wholesale, Finan.	
Mexico	(15,393)	(16,202)	(809)	56,761	10,449	22.56	3	72,963	11,258	18.24	14,037	-10.67	Manuf., Finan., Other Ind.	
United Kingdom	1,936	2,024	88	30,916	2,089	7.25	4	28,892	2,001	7.44	119,938	7.80	Finan., Manuf., Petrol.	
Republic of Korea	1,230	3,916	2,686	26,583	1,170	4.60	5	22,667	(1,517)	-6.27	5,322	30.41	Banking, Manuf., Wholesale	
Germany	(14,470)	(15,469)	(999)	23,474	1,098	4.91	6	38,943	2,096	5.69	43,001	8.53	Manuf., Finan., Wholesale	
Taiwan	(9,680)	(11,498)	(1,818)	18,413	(882)	-4.57	7	29,911	936	3.23	4,391	13.23	Manuf., Banking, Wholesale	
Singapore	(3,246)	(3,655)	(409)	16,685	1,367	8.92	8	20,340	1,776	9.57	12,570	21.92	Manuf., Petrol., Finan.	
France	(2,937)	(4,202)	(1,265)	14,428	187	1.31	10	18,630	1,453	8.46	32,645	17.18	Manuf., Finan., Wholesale	
Hong Kong	3,926	4,088	162	13,956	(264)	-1.86	11	9,867	(427)	-4.15	13,780	5.85	Wholesale, Finan., Manuf.	
Brazil	2,628	3,938	1,310	12,699	1,255	10.97	12	8,762	(53)	-0.60	23,590	25.49	Manuf., Finan., Banking	
Australia	7,470	8,137	667	11,992	1,203	11.15	14	3,854	535	16.12	24,713	24.19	Manuf., Other Ind., Petrol.	
People's Republic of China	(33,807)	(39,517)	(5,710)	11,978	230	1.96	15	51,495	5,940	13.04	1,997	20.59	Manuf., Petrol., Other Ind.	
Italy	(7,635)	(9,437)	(1,802)	8,785	(77)	-0.87	16	18,222	1,724	10.45	16,718	14.68	Manuf., Wholesale, Finan.	
Malaysia	(8,666)	(9,303)	(637)	8,521	(297)	-3.37	17	17,825	341	1.95	3,653	55.91	Manuf., Petrol., Finan.	
Switzerland	(1,355)	578	1,933	8,370	2,129	34.11	18	7,793	197	2.59	36,342	5.80	Finan., Wholesale, Manuf.	
Saudi Arabia	(2,148)	(1,486)	662	7,295	1,210	19.88	19	8,781	548	6.66	3,371	18.07	Manuf., Petrol., Services	
Thailand	(4,949)	(4,125)	824	7,211	809	12.64	20	11,336	(15)	-0.13	4,596	22.85	Manuf., Petrol., Other Ind.	
Philippines	(1,712)	(2,038)	(326)	6,125	831	15.70	21	8,162	1,156	16.50	2,648	13.94	Manuf., Banking, Other Ind.	
Israel	(130)	(417)	(287)	6,009	416	7.44	22	6,426	703	12.28	1,574	15.99	Manuf., Services, Other Ind.	
Spain	1,653	1,205	(448)	5,486	(43)	-0.78	23	4,281	405	10.45	9,689	16.51	Manuf., Banking, Wholesale	
Venezuela	(5,070)	(8,162)	(3,092)	4,741	100	2.15	24	12,903	3,192	32.87	3,372	12.74	Manuf., Other Ind., Wholesale	
Colombia	873	435	(438)	4,709	81	1.75	25	4,273	518	13.79	3,414	4.02	Petrol., Manuf., Finan.	
Argentina	2,430	2,237	(193)	4,516	326	7.78	26	2,278	518	29.43	7,962	33.93	Manuf., Wholesale, Petrol.	
Chile	1,682	1,876	194	4,132	519	14.36	27	2,256	325	16.83	5,510	25.68	Other Ind., Finan., Manuf.	
Indonesia	(4,081)	(4,248)	(167)	3,965	609	18.15	28	8,213	776	10.43	7,050	44.32	Petrol., Other Ind., Manuf.	
Sweden	(3,169)	(3,730)	(561)	3,429	352	11.44	30	7,158	912	14.60	12,226	357.05	Manuf., Finan., Services	
Russia	(1,208)	(221)	987	3,340	514	18.19	31	3,561	(474)	-11.75				
India	(2,440)	(2,851)	(411)	3,318	22	0.67	32	6,169	433	7.55	836	6.77	Banking, Manuf., Services	
Dominican Republic	(381)	(392)	(11)	3,183	166	5.50	33	3,575	178	5.24	1,274	6.97	Manuf., Finan.	

\* US Total Exports (f.a.s.); \*\* US General Imports (customs value); \*\*\* US Foreign Direct Investment Abroad.

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	1995	1996			Value	Percent			Value	Percent		1994-95		
Egypt	2,379	2,481	102	3,146	161	5.39	34	665	59	9.74	1,409	-0.21	Petrol., Banking, Manuf.	
Republic of South Africa	541	784	243	3,106	355	12.90	35	2,323	114	5.16	1,269	25.27	Manuf., Other Ind., Wholesale	
Turkey	927	1,109	182	2,886	159	5.83	36	1,777	(23)	-1.28	1,167	8.16	Manuf., Banking, Wholesale	
United Arab Emirates	1,540	2,031	491	2,527	533	26.73	37	496	42	9.25	675	27.12	Wholesale, Other Ind., Services	
Finland	(1,021)	93	1,114	2,438	1,190	95.35	38	2,345	76	3.35	830	33.66	Wholesale, Manuf., Services	
Kuwait	82	340	258	1,979	563	39.76	40	1,640	305	22.85				
Costa Rica	(106)	(160)	(54)	1,814	75	4.31	41	1,974	129	6.99	790	39.58	Manuf., Other Ind.	
Peru	740	505	(235)	1,767	(8)	-0.45	42	1,261	226	21.84	1,213	48.11	Other Ind., Petrol., Manuf.	
New Zealand	241	263	22	1,727	34	2.01	44	1,464	13	0.90	4,530	25.07	Manuf., Other Ind., Petrol.	
Honduras	(161)	(155)	6	1,641	360	28.10	45	1,796	354	24.55	236	26.88	Manuf., Finan., Wholesale	
Guatemala	119	(109)	(228)	1,564	(82)	-4.98	46	1,673	146	9.56	155	15.67	Manuf., Petrol., Finan.	
Norway	(1,798)	(2,312)	(514)	1,558	265	20.49	47	3,869	778	25.17	4,904	14.53	Petrol., Manuf., Wholesale	
Panama	1,084	1,032	(52)	1,378	(13)	-0.93	49	346	39	12.70	15,908	17.51	Finan., Petrol., Wholesale	
Pakistan	(263)	11	274	1,277	343	36.72	50	1,266	69	5.76				
Ecuador	(392)	(659)	(267)	1,257	(281)	-18.27	51	1,916	(14)	-0.73	830	12.77	Petrol., Manuf., Wholesale	
El Salvador	298	(2)	(300)	1,072	(39)	-3.51	52	1,074	261	32.10				
Poland	113	341	228	968	192	24.74	53	627	(37)	-5.57				
Portugal	(157)	(56)	101	960	61	6.79	54	1,016	(39)	-3.70	1,712	16.86	Manuf., Wholesale, Services	
Paraguay	938	855	(83)	897	(96)	-9.67	55	42	(13)	-23.64				
Greece	1,121	324	(797)	820	(699)	-46.02	56	496	98	24.62	437	-2.24	Manuf., Wholesale, Finan.	
Nigeria	(4,172)	(5,033)	(861)	816	214	35.55	57	5,849	1,074	22.49	595	84.78	Manuf.	
Algeria	(893)	(1,471)	(578)	632	(143)	-18.45	60	2,103	435	26.08				
Lebanon	554	586	32	627	38	6.45	61	41	6	17.14				
Morocco	286	224	(62)	476	(45)	-8.64	66	252	18	7.69				
Ukraine	(186)	(113)	73	394	171	76.68	69	507	98	23.96				
Uzbekistan	45	194	149	352	289	458.73	71	157	138	726.32				
Jordan	306	320	14	345	10	2.99	72	25	(4)	-13.79				
Hungary	(252)	(346)	(94)	331	36	12.20	73	677	130	23.77				
Ghana	(29)	124	153	295	128	76.65	75	171	(25)	-12.76				
Angola	(1,977)	(2,419)	(442)	268	8	3.08	78	2,687	451	20.17				
Nicaragua	12	(88)	(100)	262	12	4.80	80	350	112	47.06				
Yemen (Sana)	144	228	84	256	71	38.38	83	27	(15)	-35.71				

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	1995	1996			Value	Percent			Value	Percent		1994-95	FDI Area
Bahrain	119	129	10	244	(9)	-3.56	84	115	(19)	-14.18			
Syria	168	211	43	226	3	1.35	86	15	(41)	-73.21			
Oman	(75)	(195)	(120)	215	(5)	-2.27	90	411	116	39.32			
Qatar	132	50	(82)	207	(16)	-7.17	94	157	66	72.53			
Turkmenistan	33	200	167	201	167	491.18	95	0	(1)	-100.00			
Tunisia	145	113	(32)	189	(26)	-12.09	96	76	6	8.57			
Ethiopia	115	113	(2)	148	0	0.00	98	35	2	6.06			
Kazakhstan	(44)	24	68	138	57	70.37	100	114	(11)	-8.80			
Bulgaria	(51)	11	62	137	5	3.79	102	126	(57)	-31.15			
Kenya	12	(2)	(14)	104	(10)	-8.77	107	107	5	4.90			
Zimbabwe (Rhodesia)	24	(42)	(66)	91	(31)	-25.41	109	133	35	35.71			
Georgia	85	75	(10)	82	(13)	-13.68	115	8	(3)	-27.27			
Armenia	54	56	2	57	(13)	-18.57	125	1	(15)	-93.75			
Azerbaijan	35	49	14	54	18	50.00	129	5	4	400.00			
Belarus	3	1	(2)	53	5	10.42	130	52	7	15.56			
Sudan	21	32	11	50	7	16.28	132	19	(4)	-17.39			
Kyrgyzstan	16	42	26	47	22	88.00	134	5	(3)	-37.50			
Moldova	(15)	(8)	7	22	12	120.00	159	30	5	20.00			
Tajikistan	(23)	(16)	7	17	(1)	-5.56	164	33	(8)	-19.51			
Mauritania	38	10	(28)	15	(28)	-65.12	168	5	(1)	-16.67			
Somalia	8	4	(4)	4	(4)	-50.00	190	0	0	0.00			
European Union - 15	(8,311)	(15,208)	(6,897)	127,511	3,912	3.17		142,718	10,808	8.19	315,378	18.56	Manuf., Finan., Wholesale
Gulf Cooperation Council	(350)	868	1,218	12,467	2,276	22.33		11,599	1,058	10.04			
Newly Independent States (excluding Russia)	3	505	502	1,417	714	101.56		912	212	30.29			

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