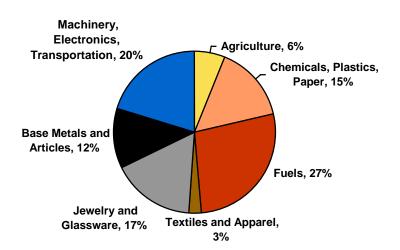
Kazakhstan and the U.S. Generalized System of Preferences (GSP) Program March 2008

What is GSP?

The U.S. GSP program provides significant opportunities for Kazakhstan to increase its exports to the United States. GSP provides duty-free treatment for about 3,400 types of exports from Kazakhstan and 130 other developing countries. The purpose of the GSP program is to give these exports a competitive edge in the U.S. market. U.S. companies and customers are especially interested in buying goods through the GSP program because the exports are not charged tariffs, upon entering the United States, which can range from two percent to seventeen percent of the items' cost. U.S. imports under GSP in 2007 totaled approximately \$31 billion.

Many items are eligible for GSP duty-free treatment. These include most manufactured goods; inputs used in manufacturing; jewelry; many types of carpets; agricultural and fishery products; and many types of chemicals, marble, and minerals. Not eligible for GSP duty-free treatment are certain textiles and apparel; watches; some footwear, handbags, and other leather items; luggage; most cloths and sheets for kitchen and bedroom use; and work gloves. The chart below shows the percentage of product types entering the United States under the GSP program in 2006.



How does an import receive GSP duty-free treatment?

A GSP-eligible import must meet the following requirements:

- be included on the list of GSP-eligible articles;
- be imported into the United States directly from Kazakhstan or pass through another country under a bill of lading
- be the growth, product, or manufacture of Kazakhstan;
- if some materials used to make the product are imported into Kazakhstan, the cost of the Kazakhstani materials plus the cost of processing must equal at least 35 percent of the product's sales price;
 - imported materials can count toward that 35 percent only if the imported materials are "substantially transformed" and then used to produce or manufacture the export

- "substantially transformed" means that the imported items go through at least two types of changes in form from when they were first imported
- <u>MOST IMPORTANTLY</u>: The importer must request duty-free treatment under GSP by placing an "A," in front of the Harmonized Tariff Schedule of the United States number that identifies the imported article on U.S. Customs Entry Form 7501 (see Attachment Two).

What documents are needed to ensure GSP duty-free treatment?

- For agricultural exports:
 - 1. Producer's statement verifying which town and farm the product is grown on;
 - 2. Description of product and quantity;
 - 3. Dated invoices for costs incurred.
- To verify the 35 percent rule-of-origin requirement:
 - 1. Dated invoices for materials used to produce the good, showing from where the materials came;
 - 2. Description of product and quantity.
- If processing operations are involved:
 - 1. Description of processing and location;
 - 2. Documentation of the direct costs of processing operations.

NOTE: The importer must keep all documents for at least five years.

Kazakhstan's Use of GSP Preferences

U.S. imports entering under GSP

U.S. imports from Kazakhstan under GSP were approximately \$420 million in 2007, accounting for 34 percent of overall U.S. imports from Kazakhstan. This was approximately 13 percent less than U.S. from the country under GSP in 2006 (see Attachment One). In 2007, Kazakhstan was the 11th largest user of the GSP program and has one of the highest percentages of U.S. imports under GSP as compared to all imports from the country .

Top U.S. imports from Kazakhstan entering under GSP in 2007 were:

- Unwrought zinc (\$172 million) an increase of 753 percent over 2006
- Ferrochromium (\$160 million) an increase of 89 percent over 2006
- Ferrosilicon chromium (\$31 million) an increase of 34 percent over 2006

U.S. imports under GSP which decreased significantly in 2007 were berylium, gold jewelry, and caviar.

How to Export More Products from Kazakhstan Using GSP Duty-Free Benefits

1. Ensure that U.S. importers indicate on the U.S. Customs Entry form if a product is eligible for GSP duty-free treatment.

2. Look at the Kazakhstan products that are exported to the European Union or other markets, and consider exporting these products to the U.S. market as well if they are eligible for GSP.

For more information:

- The GSP Guidebook, lists of GSP-eligible products and other information: http://www.ustr.gov/Trade_Development/Preference_Programs/GSP/Section_Index.html
- The U.S. Harmonized Tariff Schedule is at <u>http://www.usitc.gov/tata/hts/</u>
- GSP-eligible products: <u>http://dataweb.usitc.gov/scripts/gsp/gsp_tariff.asp</u>
- U.S. Customs' import procedures information: <u>http://www.cbp.gov/</u>

• Record-keeping requirements: <u>http://www.cbp.gov/xp/cgov/import/reg_audit/archive/gsp.xml</u>

Attachment One: U.S. Imports from Kazakhstan under GSP

U.S. Imports For Consumption

Annual Data

| | 2005 | 2006 | 2007 | Percent |
|---|-------------|--------------------------|-------------|---------|
| HTS Number | In | Change 2006 - 2007 | | |
| 79011250 Zinc (o/than alloy), unwrought, o/than casting- grade zinc, containing at least 97.5% but less than 99.99% by wt. of zinc | 0 | 20,159,698 | 172,056,662 | 753.5% |
| 72024100 Ferrochromium containing by weight more than 4 percent of carbon | 111,336,588 | 84,532,534 | 159,969,102 | 89.2% |
| 72025000 Ferrosilicon chromium | 24,406,341 | 23,187,490 | 31,117,858 | 34.2% |
| 28419020 Ammonium perrhenate | 2,915,347 | 12,361,852 | 21,764,450 | 76.1% |
| 72024950 Ferrochromium containing by weight 3 percent or less of carbon | 6,990,526 | 4,682,188 | 10,021,582 | 114.0% |
| 28191000 Chromium trioxide | 3,281,165 | 4,384,030 | 5,852,834 | 33.5% |
| 81039000 Tantalum, articles nesoi | 3,628,548 | 2,844,459 | 5,075,090 | 78.4% |
| 81032000 Tantalum, unwrought (including bars and rods obtained simply by sintering); tantalum powders | 12,210,596 | 4,067,182 | 4,775,372 | 17.4% |
| 81121200 Beryllium, unwrought; beryllium powders | 4,961,220 | 3,444,547 | 2,678,656 | -22.2% |
| 81041100 Magnesium, unwrought, containing at least 99.8 percent by weight of magnesium | 2,665,843 | 2,850,232 | 2,565,544 | -10.0% |
| 74032200 Copper-tin base alloys (bronze), unwrought nesoi | 633,840 | 1,078,122 | 1,551,829 | 43.9% |
| 11090090 | 0 | 362,660 | 964,700 | 166.0% |

| Wheat gluten, whether or not dried, to be used for other than animal feed | | | | |
|---|-----------|-----------|---------|---------|
| 71131950 Precious metal (o/than silver) articles of jewelry and parts thereo, whether or not plated or clad with precious metal,nesoi | 6,118,442 | 5,011,865 | 822,944 | -83.6% |
| 81121900 Beryllium, articles nesoi | 370,453 | 0 | 151,656 | N/A |
| 16043020 Caviar | 2,610,811 | 393,202 | 140,721 | -64.2% |
| 84099199 Parts nesi, used solely or principally with spark- ignition internal-combustion piston engines of heading 8407, nesi | 0 | 0 | 26,698 | N/A |
| 28461000 Cerium compounds | 0 | 0 | 11,699 | N/A |
| 71131929 Gold necklaces and neck chains (o/than of rope or mixed links) | 276,178 | 272,231 | 7,519 | -97.2% |
| 25152000 Calcareous monument.or build.stone (o/than marble/traver.) of spec. gravity >=2.5 & alabaster, crude, rough, trimmed or cut blocks or slabs | 0 | 0 | 7,130 | N/A |
| 35069900 Prepared glues and other prepared adhesives, excluding adhesives based on rubber or plastics, nesoi | 0 | 0 | 2,737 | N/A |
| 69059000 Ceramic chimney pots, cowls, chimney liners, architectural ornaments and other construction goods | 0 | 0 | 2,448 | N/A |
| 44189046 Builders' joinery and carpentry of wood, nesoi | 0 | 0 | 2,058 | N/A |
| 57029130 Floor coverings,not of pile construction,woven not on power-driven loom, made up, of wool or fine animal hair,nesi | 0 | 0 | 1,800 | N/A |
| 11090010 Wheat gluten, whether or not dried, to be used as animal feed | 350,170 | 826,421 | 0 | -100.0% |

| 28256000 Germanium oxides and zirconium dioxide | 0 | 0 | 0 | N/A |
|--|-------------|-------------|-------------|---------|
| | | | | |
| Subtotal : | 182,756,068 | 170,458,713 | 419,571,089 | 146.1% |
| All Other: | 23,636,446 | 312,610,196 | 0 | -100.0% |
| Total | 206,392,514 | 483,068,909 | 419,571,089 | -13.1% |

Sources: Data have been compiled from tariff and trade data from the U.S. Department of Commerce and the U.S. International Trade Commission.

Attachment Two

SAMPLE U.S. CUSTOMS ENTRY FORM 7501

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